



# GRAMPOWER

Gram Power (India) Pvt. Ltd.  
Ph: +91-141-2358178  
Email: [info@grampower.com](mailto:info@grampower.com)  
Website: [www.grampower.com](http://www.grampower.com)

<b>Job Title</b>	Chief Supply Chain Officer
<b>Department</b>	Operations
<b>Location</b>	Jaipur
<b>Experience Desired</b>	10+ Years
<b>Education Background</b>	<ul style="list-style-type: none"><li>- Masters/PhD in Engineering (Preferably Electrical/Industrial)</li><li>- MBA – Operations (Preferred)</li></ul>
<b>About Gram Power</b>	<p>Founded in California in 2010, Gram Power is an energy technology company that has developed and patented the industry's lowest cost and most advanced smart electricity meter. The company is venture funded by investors in the US and Switzerland, and with a 100+ person team is the fastest growing smart metering company in India.</p> <p>With our technology and business solution, we have eliminated power theft and radically reduced losses for various Utilities in India. Within the next decade, we are digitizing the power distribution infrastructure across India to make energy affordable, accessible and intelligent!</p>
<b>Why is this a great position to work for</b>	<p>Having demonstrated strong performance and demand for its products, Gram Power is now rapidly scaling up its manufacturing of smart meters. The company plans to be producing 1M meters a year within the next 5 years. The company is on the lookout for an ace supply chain manager who comes with strong experience of managing outsourced production facilities. The position is very unique and strategic in nature as it:</p> <ul style="list-style-type: none"><li>- Will lead the company's complete supply chain operations</li><li>- Will spearhead the setup of our new production facility</li><li>- Will work closely with the CEO and the Board on all strategic matters related to supply chain</li><li>- Will be a critical contributor in cost reduction, quality optimization, and risk management</li><li>- Will be a part of the core team at Gram Power as we transition into mass manufacturing</li></ul>
<b>Why is Gram Power a great place to work in</b>	<p>Gram Power was started with a clear vision to digitize the planet's power distribution infrastructure, particularly in the developing world, to manage and distribute energy effectively in order to make it affordable, intelligent and accessible. The company works only towards solving large scale and high impact problems such as the \$16B annual energy lost problem in India, which is equal to 6 years of free electricity supply to Bangladesh.</p> <p>We have a highly energetic, fast paced and innovation driven working environment with a strong unrest for scale. It's this work ethic and cutting edge innovation that has allowed us to achieve scale in a short span of time and is enabling us to push the boundaries of innovation in achieving reliable and affordable energy access.</p>

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<b>What are the core skills needed to succeed in this role</b>	<ul style="list-style-type: none"><li>- Strong demonstrable experience of taking electronic products from the lab to mass manufacturing</li><li>- Effective negotiating skills and experience of striking and finalizing complex supply chain deals</li><li>- Experience of designing and establishing quality control practices and guidelines for electronic products</li><li>- Ability to manage high level KRAs such as controlling cash conversion cycle, days payment outstanding, days inventory outstanding</li><li>- Experience of building and managing teams and setting up effective MIS and reporting structures for efficient supply chain management</li><li>- Past experience of setting up a new electronics manufacturing facility – strongly preferred</li></ul>
<b>What activities are under the purview of this position</b>	<ul style="list-style-type: none"><li>- Develop comprehensive production roadmap for various products of Gram Power in conjunction with various engineering teams in the company to meet mass manufacturing targets as outlined from time to time</li><li>- Manage and own complete accountability for periodic targets laid out by the Board for cash conversion cycle, days payment outstanding, days inventory outstanding</li><li>- Carry out constant improvement in production through improvement in waste management, quality control, production process optimization, and reduction in cost of goods sold</li><li>- Identify, negotiate with, and manage domestic and international vendors and strike annual contracts for supply and service with strict adherence to quality and performance metrics</li><li>- Design and execute the company's quality manual across all relevant departments and vendors</li><li>- Create a blueprint for highly efficient manufacturing of Gram Power's products and then execute a production outsourcing plan through strategic alliances with a variety of production houses</li><li>- Anticipate, mitigate and manage manufacturing risks</li></ul>
<b>Contact</b>	Please forward your resume and cover letter to <a href="mailto:yashraj@grampower.com">yashraj@grampower.com</a>

\*\*\* Employee's Roles and responsibilities at the Company can be modified/ changed at the discretion of the management from time to time.

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