



<b>Job Title</b>	Chief Financial Officer
<b>Department</b>	Finance
<b>Location</b>	Jaipur
<b>About Gram Power</b>	<p>Gram Power is an energy technology company started out of Berkeley, California and based out of Jaipur, India. The company has developed the lowest cost smart meter in the world to provide the most integrated solution to power utilities to manage power distribution. In addition, Gram Power has also developed a variety of solutions to improve energy access in Bottom of the Pyramid populations that lack energy access.</p> <p>The company is currently working on large scale projects with utilities in India serving as their technology backbone. Utilities, using our smart metering platform, are able to manage their complete power distribution infrastructure online. In addition, Gram Power is also launching one of its products in Africa that is poised to reach 1 million families in the next 3-4 years. To know more about our work and technology, check us out on <a href="http://www.grampower.com">www.grampower.com</a></p> <p>The company's raised multiple rounds of equity funding from Europe and US, and has received widespread international recognition including being selected by NASA among the top 10 cleantech innovations around the world, and is the fastest growing energy technology company in India. We're radically changing the way electricity is delivered to, and consumed by users, and pioneering smart grid work in India.</p>
<b>About The Position</b>	<p>This position will be reporting to the CEO and our Board of Directors and will work towards our mission of bringing the power infrastructure on the cloud to organize and manage it in a radically different way. The position will be responsible for meeting the organization's financial goals, objectives, budgets, and doing necessary financial planning for current projects and future scale up. The position will also be actively involved in designing and vetting new business models, raising capital, and managing all investor relations from the financial stand point.</p>
<b>Job Responsibilities</b>	<p><b>Financial Planning</b></p> <ol style="list-style-type: none"><li>1. Develop and implement the organization's financial goals</li><li>2. Prepare annual budgets for the company and individual departments.</li><li>3. Monitor the budgets and ensuring that the budgets are met.</li><li>4. Design financial forecasts</li><li>5. Prepare business models and necessary financial documents for any future round of funding</li></ol>



### ***Monitoring and Reporting***

1. Develop financial performance metrics for the organization, monitor them, and implement strategies to optimize all metrics
2. Responsible for timely finalisation of accounts
3. Manage the accounting, investor relations, financial compliances and tax functions (US and India) and prepare monthly, quarterly and annual performance reports in accordance with GAAP
4. Manage any third parties to which financial functions have been outsourced
5. Oversee the company's transaction processing systems
6. Oversee employee benefit plans, with particular emphasis on maximizing a cost-effective benefits package
7. Supervise due diligence and legal compliances in all alliances and partnerships
8. Supervise cash management activities
9. Ensure that the company complies with all legal and regulatory requirements
10. Ensure that record keeping meets the requirements of auditors and government agencies
11. Maintain relations with external auditors and investigate their findings and recommendations
12. Monitor all open legal issues involving the company, and legal issues affecting the industry
13. Maintain appropriate insurance and risk coverage

### ***Financial Information***

1. Oversee the issuance of financial information
2. Ensure strict confidentiality of all financial information of the company
3. Report financial results to the board of directors

### ***Strategic***

1. Oversee the investment of funds and manage associate risks
2. Participate in organization's fund raising activities
3. Handle mergers and acquisitions
4. Improve profitability
5. Develop policies and systems to ensure sufficient cash flow, reduce operating costs and increase revenues

### ***Sales Support***

1. Support Tender Response and (non-standard) individual Customer Quotation Preparation if/as required.



# GRAMPOWER

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<b>Qualification, Skills and Experience</b>	<ul style="list-style-type: none"><li>• MBA – Finance</li><li>• B.S. or M.S. in Engineering/Mathematics/Statistics strongly preferred</li><li>• Minimum 10 years of relevant industry experience – preferably in the technology space</li><li>• Knowledge and experience in fundraising and various financial instruments</li><li>• Outstanding communication and negotiation skills</li><li>• Hands on experience in with financial planning, building reporting systems, and building and managing teams</li><li>• Able to appreciate and utilise technology in finance processes</li><li>• Excellent interpersonal skills</li><li>• Go getter and great team motivator</li><li>• Process oriented and an advocate of standardization and consolidation of finance functions</li><li>• Strong integrity and discretion essential as the individual will be exposed to sensitive information</li><li>• Demonstrable experience of assuming responsibility and independently taking critical decisions in previous roles</li><li>• Strong analytical and MIS preparation skills</li></ul>
<b>What You Will Get</b>	<ul style="list-style-type: none"><li>• Competitive package</li><li>• Attractive stock option plan</li><li>• Opportunity to build and lead a large team and take critical decisions</li><li>• International exposure</li><li>• Be a part of the top management of the company</li></ul>
<b>Interactions with Inter Functional Departments</b>	All
<b>Reports to</b>	CEO
<b>Contact</b>	Please forward your resume and cover letter to <a href="mailto:yashraj@grampower.com">yashraj@grampower.com</a>

\*\*\* Employee's Roles and responsibilities at the Company can be modified/ changed at the discretion of the management from time to time.

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